```
1
    Phone Ringing
 2
    MCGILL:
              Hello.
 3
    REAGAN:
              Hey, brother.
 4
    MCGILL:
              Hey.
 5
    REAGAN:
              I left your ticket up there at the, on the
 6
    desk, brother.
 7
    MCGILL:
              Okay.
 8
    REAGAN:
              Yeah, you, you might wanta get there, you
 9
    know, 'bout 7, or so.
10
    MCGILL:
              Ah, the game starts at 7:30?
11
    REAGAN:
              Naw, I think it'll start probably about 8,
12
    but, you know, the safe thing to do, to get, make
13
    sure you get in there is you get there for that JV game.
14
    MCGILL:
              Yeah, okay, well, I'll get there about 7.
15
    REAGAN:
              Okay. Ah....
16
              Now, it's right off of 67, isn't it?
    MCGILL:
17
    REAGAN:
              Yeah, right down 67, just past Beltline.
18
    MCGILL:
              Okay. Yeah.
19
    REAGAN:
              Yeah, you ah, ah, that MARK BURTON
20
    called me, man. He called me. He said, that, ah, you
21
    know, he was, he, he got my message and he certainly
22
    understood, you know, my position. And, ah, he said,
23
    he, you know, they have somebody over there that they
24
    talked to, LARRY somebody.
```

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25

MCGILL: Mm-hmmm.

1 REAGAN: And, he's over all the real estate, and he 2 said, he, they talked to him, and LARRY wouldn't give 3 them any figures. He would just tell 'em that if it was ah, ah, an average score, a below average, average 5 or above average. 6 MCGILL: Mm-hmmm. 7 And, that's, you know, the best he could REAGAN: 8 Help 'em out with, and he told 'em it was above average 9 performer. 10 MCGILL: Mm-hmmm. Chuckle 11 REAGAN: And so, he said, we're, we're alright with that. 12 We alright. 13 MCGILL: Well, good. 14 REAGAN: So, they, they, ah, they, ah, ready to go, 15 brother. And, and he said, that they, you know, 16 CHARLEY and them said that, because, ah, he, ah, 17 because he, ah, they won't have that survey for 'em, 18 till the 16th, and our contract calls for the 15th. 19 That, you know, they wanted to, you know, do a one 20 page extension. 21 MCGILL: Mm-hmmm. 22 REAGAN: I told 'em, I UI... 23 MCGILL: How many days they asking for? 24 REAGAN: Well, I think in our original contract it

25

said, 7 days.

1 MCGILL: Okay. 2 REAGAN: And so it will be 7 days after 3 after the survey is sent to them on the 16th. 4 MCGILL: Okay. 5 REAGAN: So. Cough 6 MCGILL: UI that's in effect a 7 day extension. 7 REAGAN: Huh? 8 MCGILL: I said, that would be in effect, a 7 day 9 extension. 10 REAGAN: Yeah. 11 MCGILL: Mm-hmm. 12 REAGAN: Well, they, they, they were gonna get 7 days 13 anyway, right? 14 MCGILL: Ahem, well... 15 REAGAN: That's what he said. They gonna get, you 16 know, fif..., 7 days from the 15th. 17 MCGILL: Okay. I, I, I need to go back and look at 18 that. I'm, I'm, I think I'm a little lost in the, in the 19 dates and, and stuff there, because I, I had thought 20 that what you were saying, he's saying, he's asking 21 for an extension of the deadline. 22 REAGAN: Extension of the deadline by a day. 23 MCGILL: By one day? 24 REAGAN: Yeah. 25 MCGILL: Okay.

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REAGAN: Yeah. MCGILL: Okay. 3 From the 15th to the 16th so they still, REAGAN: they, I mean, even if they got it on the 15th. 5 MCGILL: Mm-hmmm. 6 REAGAN: They still would have gotten their 7 days. 7 MCGILL: Right, okay. 8 REAGAN: Yeah, so. 9 MCGILL: How did that thing go with, with, ah, 10 your boy? FISHER... 11 REAGAN: Ah, FISHER? 12 MCGILL: Mm-hmmm. 13 REAGAN: Well, shit, what, what else was he gonna do? 14 LAUGHTER 15 REAGAN: What else is he gonna do? 16 MCGILL: Well, hey, maybe he... 17 What else was he gonna say? REAGAN: 18 MCGILL: Maybe he went home and slept on it and 19 decided, well, I ain't gotta do all UI... 20 REAGAN: He, he, what, what came clear to him was 21 that he kept using that word juice. 22 MCGILL: Aw. 23 REAGAN: It's clear to me, you know, it's clear to me 24 that you, you the one with the juice. 25 MCGILL: Hmmmm.

- 1 | REAGAN: Well, you know I don't know about all that.
- 2 | But I have a little bit of influence.
- 3 | MCGILL: Well, good.
- 4 REAGAN: I said, and I gave him a good, good butt
- 5 | kicking to boy...
- 6 MCGILL: Well.
- 7 REAGAN: About, about how he tried to go around me
- 8 | and all of that, you know. I helped him with that one,
- 9 | brother.
- 10 MCGILL: Did, did, did he talk about that, ah, DALLAS
- 11 WEST, at all?
- 12 | REAGAN: Yeah. Well, that's, that's what, that's
- 13 | what we, we dealt with, DALLAS WEST.
- 14 | MCGILL: Good.
- 15 REAGAN: And, and I put together some, some language
- 16 | in there, brother, that, you know, I got that legal
- 17 | lingo down. And, and he, ah, everybody responsible on
- 18 | his side. Everybody's responsible.
- 19 MCGILL: And he, he took that back with him?
- 20 | REAGAN: He took it back with him. He say well, I
- 21 | know that we have to agree to this.
- 22 | MCGILL: He right.
- 23 | REAGAN: I said, this, that ain't negotiable, that's
- 24 | for your review. So, you'll know what's in there.
- 25 MCGILL: Hmmm, hmmm.

1 REAGAN: OFF PHONE... JACOBI you need to go get 2 your stuff ready. PAUSE...Out here in your good shoes, 3 Out here in your good shoes. MCGILL: Yeah. Well, good. It sounds like that went 5 pretty well. REAGAN: It did. 7 MCGILL: Good. 8 REAGAN: It did, and I, you know, I told him this, 9 you know, it's on you partner. 10 MCGILL: LAUGHING... Mm-hmmmmm. 11 REAGAN: All of this is on you. So. I, I've 12 determined how this go. 13 MCGILL: Well, I'm glad to hear that at least you get 14 two days of consistency out of him. 15 REAGAN: Well. 16 MCGILL: That's more than you ever got before. 17 REAGAN: Well. I know that's right. I'm gonna get 18 some attention. Sure will. Mm-hmmm. And some 19 act right. And that ain't it, 'cause I'm gonna, I'm gonna 20 sit down and think of some more stuff too. 21 MCGILL: What are you trying to, ah, you, what are 22 you trying... 23 REAGAN: Well. 24 MCGILL: You're trying to get better coordination, or 25 better management control, or...COUGH

```
Well, I don't, you know, that, that part,
 1
    REAGAN:
 2
    that part which you talked about was important that,
 3
    of, ah, the soft cost, any of that, any of those savings.
 4
    MCGILL:
              Oh yeah.
 5
    REAGAN:
              Anything that have to do with savings.
 6
    MCGILL:
              Yeah.
 7
    REAGAN:
              Anything to do with...
 8
    MCGILL:
              There should be a participation agreement.
 9
    REAGAN:
              Yeah, yeah, and I moved, I moved
10
    everything up to 50%.
11
    MCGILL:
              Yeah.
12
    REAGAN:
              50% on the developer fee, and all of that.
13
    MCGILL: Okay. Well, that, that certainly makes me
14
    feel a lot better, 'cause, ah, like I said, you know,
15
    it, it, it's pretty hard to give up, give up that much
16
    of your reputation for 50 grand.
17
    REAGAN:
              Mm-hmmm.
18
    MCGILL:
              You know? Basically, I would have told him
19
    to kiss my ass if, you know, that's where they were
20
    coming from really. Ah, so they just need to really
    understand this, this, this here one here. They just
21
22
    need to understand how to share.
23
    A long pause
24
    REAGAN:
             Well...
25
    MCGILL: UI...we, we may be able to get some of them
```

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1	guys that we've used before to really, really come in	
2	there and do a good job, but, but be underneath them,	
3	those budgets.	
4	REAGAN: Yeah, well, that's what I'm talking about,	
5	cause all the subs gonna have to, gonna have to	
6	contribute to the kitty.	
7	MCGILL: Yeah, they're gonna have to toe up.	
8	REAGAN: Yeah.	
9	PAUSE	
10	REAGAN: Well, now, brother, you, you better go get	
11	your ticket from up there.	
12	MCGILL: Oh, yeah.	
13	REAGAN: Yeah and, ah, ah, I, I'll see you over there.	
14	MCGILL: Okay.	
15	REAGAN: Alright.	
16	MCGILL: Take care.	
17	END OF CONVERSATION	
18		
19		
20		
21		
22		
23		
24		
25		

Target:	Darren Reagan
Line:	214-207-0848
Session:	464
Date:	02/11/2005
Start Time:	18:06:49 CST
Duration:	00:08:30
Direction:	Outgoing